
INDIA

Export Market Visit

10 October 2021 –
3 December 2021

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This is Export.
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Attendees

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The Bandra-Worli Sea Link (officially known as Rajiv Gandhi Sea Link) is a 5.6 km long, 8-lane wide bridge that links Bandra in the Western Suburbs of Mumbai with Worli in South Mumbai.



Wales is a self-governing constituent country of the UK and the Welsh Government is the devolved Government for Wales.

Devolved since 1999, the Welsh Government's decision-making powers within a small and joined-up country mean we can cut red-tape and act fast.

They also mean we are responsible for our own economic development, working with business to create a prosperous; green and equal economy.

Wales has a strong industrial heritage that has shaped our confident, creative and ambitious economy of today. We have strength in depth in advanced manufacturing, creative industries, energy and environment, financial and professional services, food and drink, life sciences, and technology.

Our commitment to sell Wales to the world has never been more focussed and this mission provides an ideal platform for us to build on established links and discuss future export opportunities.

Wales means business.

For over 160 years, Cardiff-based **BCB International** has manufactured and developed pioneering equipment that has helped generations of soldiers, seafarers and aid workers operate and survive in some of the world's harshest environments.



Product/Service

BCB International's core products include:

- Camp equipment including field furniture
- Camouflage face paint
- Camouflage nets
- Combat rations
- Soldier combat rations heating kits
- Environmentally friendly fuel for heating kits
- Ballistic Protective Clothing
- Customised first aid and survival kits
- Boat stopping systems

Objectives

BCB International Ltd would like to identify and meet with potential in-country distributors/wholesalers and agents for their range of products.



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Evan-Evans Group is Wales leading specialist brewer, contract bottler and canning company and a producer of gluten free and vegan beers. Founded on seven generations of brewing expertise, Evan-Evans is an award-winning brand and Welsh to the core. A passion for brewing, the finest ingredients and a long heritage of family recipes all combine to make it stand out from the crowd.

Product/Service

Evan-Evans is a brewer of beer, cider and lager. Contract canning contract bottling, White-label production.

Objectives

Evan-Evans Group is looking to identify potential partners for the development of gluten free craft ale brands in bottle and keg in the India market.

Simon Buckley
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Based in Newtown, Mid Wales **Makefast** has been trading since 1974 supplying major customers in the industrial safety and lifejackets markets, more recently for the past 15 years supplying marine systems to high end boat builders across the world.



Product/Service

Makefast design and manufacture high quality marine grade hardware used in Personal Protective Equipment such as fall arrest harnesses and in a range of life jackets. In addition the company design and manufacture marine systems such as sunroofs, awnings, bathing platforms, plus a range of marine grade stainless steel hardware to luxury boat builders.

Objectives

Makefast's principal objective is to supply UK built industry leading products to a global market, supported with a high level of customer service and aftersales support.



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NPTC Group of Colleges is one of the largest groups of Colleges and education TVET providers in Wales in terms of student numbers and landmass coverage. NPTC was established from very small beginnings in 1931 under Neath Mining and Technical Institute and has successfully supported industries delivering Technical Vocational education for 90 years.



NPTC now has an annual turnover of circa £66 million and provides almost every conceivable vocational area of Education and training. NPTC has its rigorous internal Quality Management System that is practised rigorously by the group for its overseas activities. International experience includes India, China, and the Middle East.

Product/Service

NPTC provides education services, online vocational training programmes, curriculum development and mapping, assessment and quality assurance. Teacher training and training the trainer programmes that develop knowledge and understanding of theoretical teaching and learning concepts alongside practical training reinforces the link between the two.

Objectives

NPTC Group of College's objective is to understand the market needs within

the Education and training sector in India to connect with valuable contacts within this comprehensive Welsh Government mission.



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UnitBirwelco is an international engineering and construction contractor and thermal equipment manufacturer providing a comprehensive range of quality services to a variety of industries around the world. It offers design engineering, manufacturing, fabrication and project management.

Product/Service

UnitBirwelco manufacture thermal equipment, pressure vessels, heat exchangers, and offer storage tank services and spares services. It is a full service provider, and offer a range of products and services all manufactured and operated in-house.

Objectives

To expand the business and venture into new markets, as well as making more connections in its current markets.



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