

Venture is designed to help match farmers and landowners who are looking to step back from the industry with new entrants looking for a way into farming. It guides people on both sides through the key steps required to find a potential business partner. An integrated package of training, mentoring, specialist advice and business support equips participants with the skills, knowledge and confidence needed to help them achieve their goals.

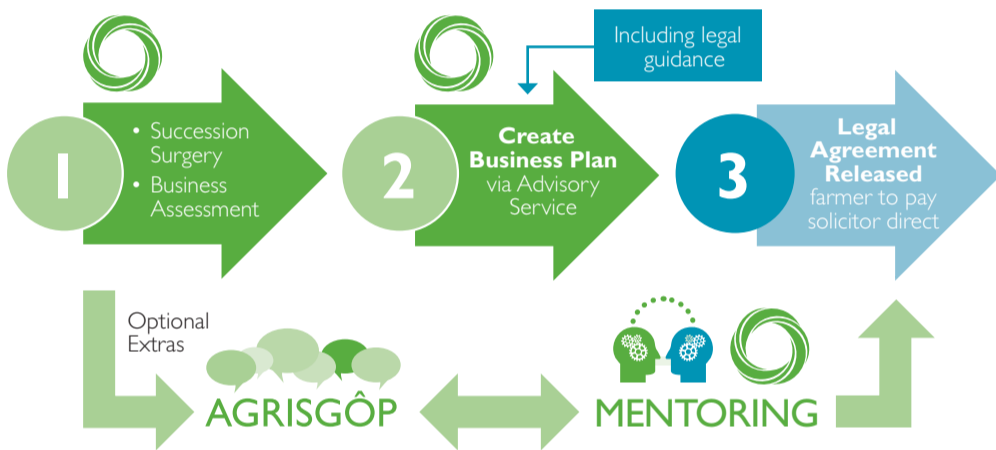
The key steps in the **Venture journey** could include...



RAG Score

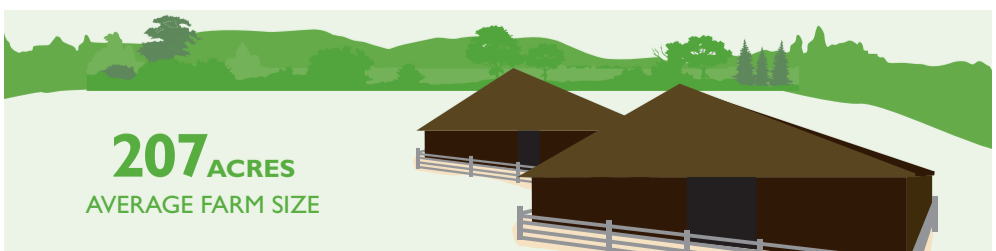
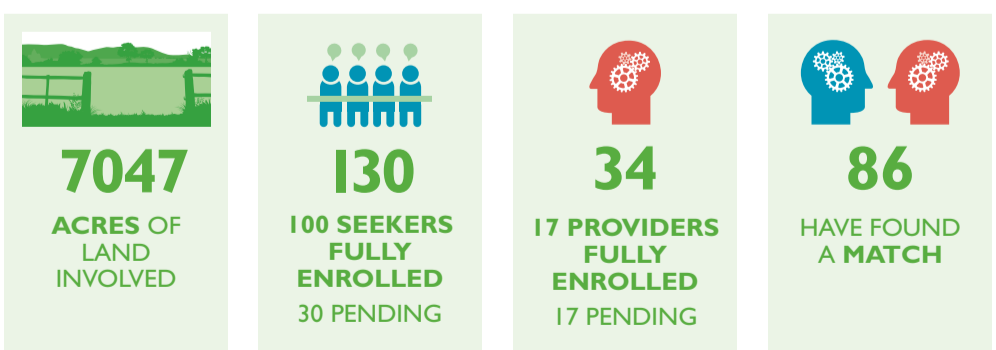
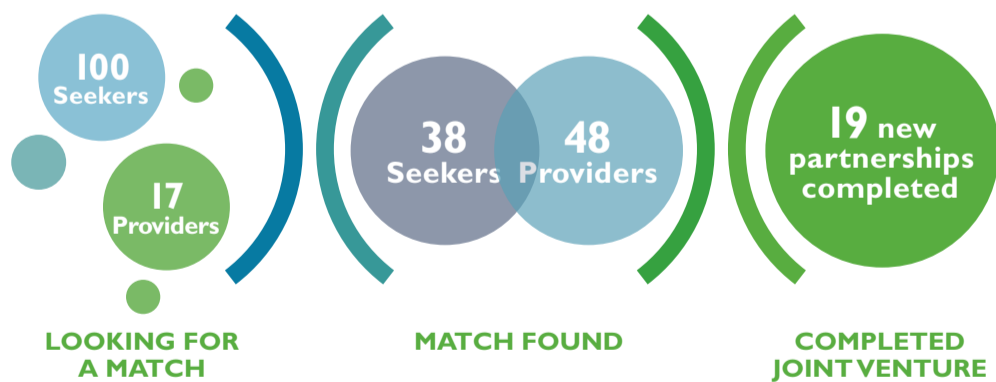
Red Amber Green

Green Project and events are on target



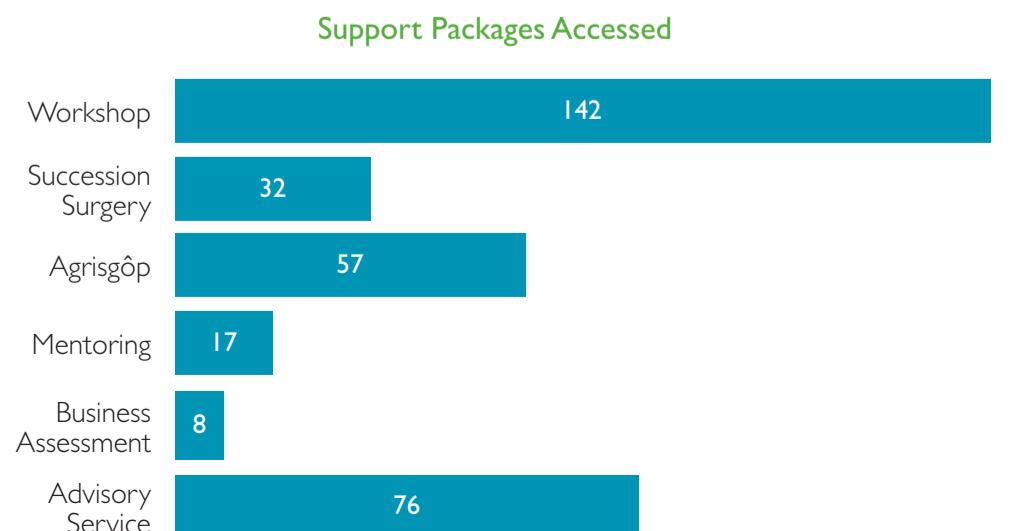
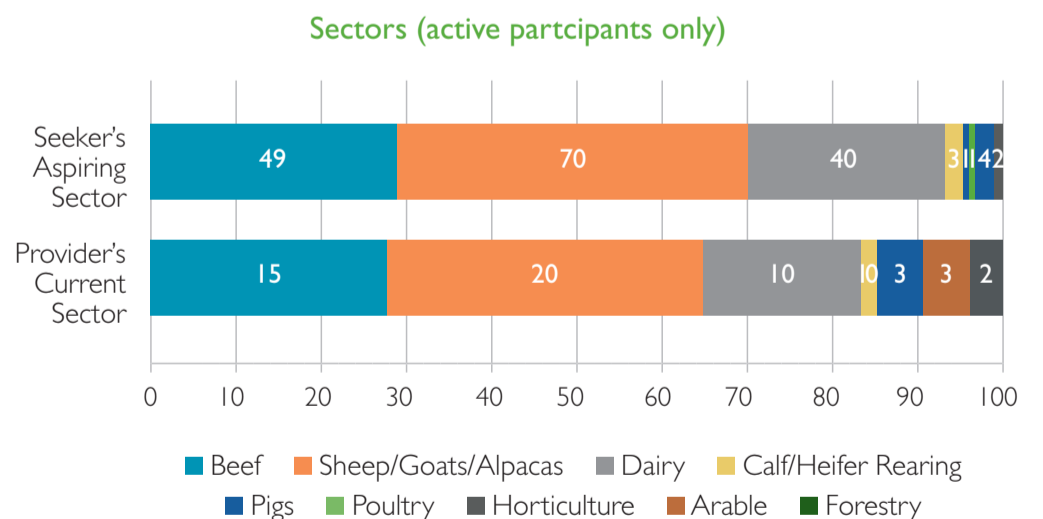
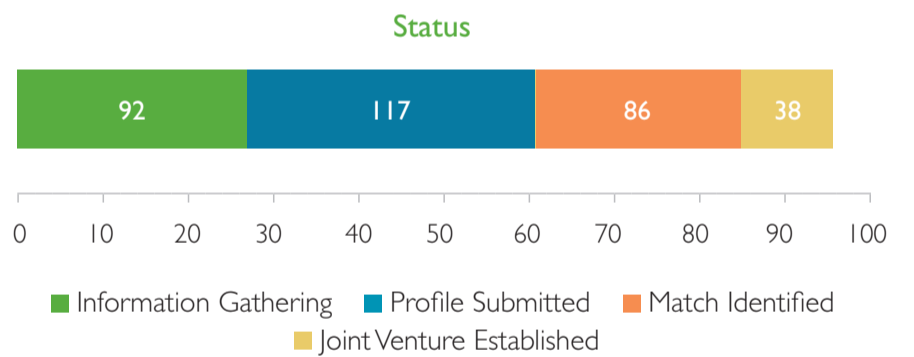
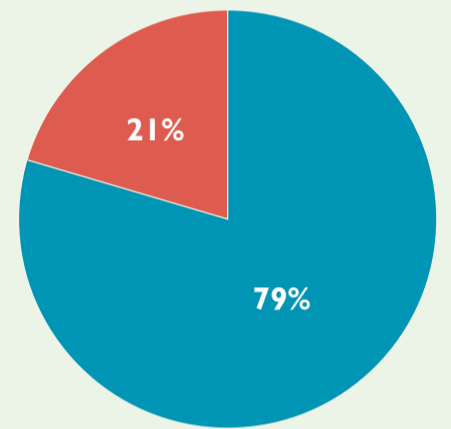
461
EXPRESSIONS OF INTEREST
SUBMITTED SINCE THE
START OF VENTURE

203
ACTIVE
PARTICIPANTS

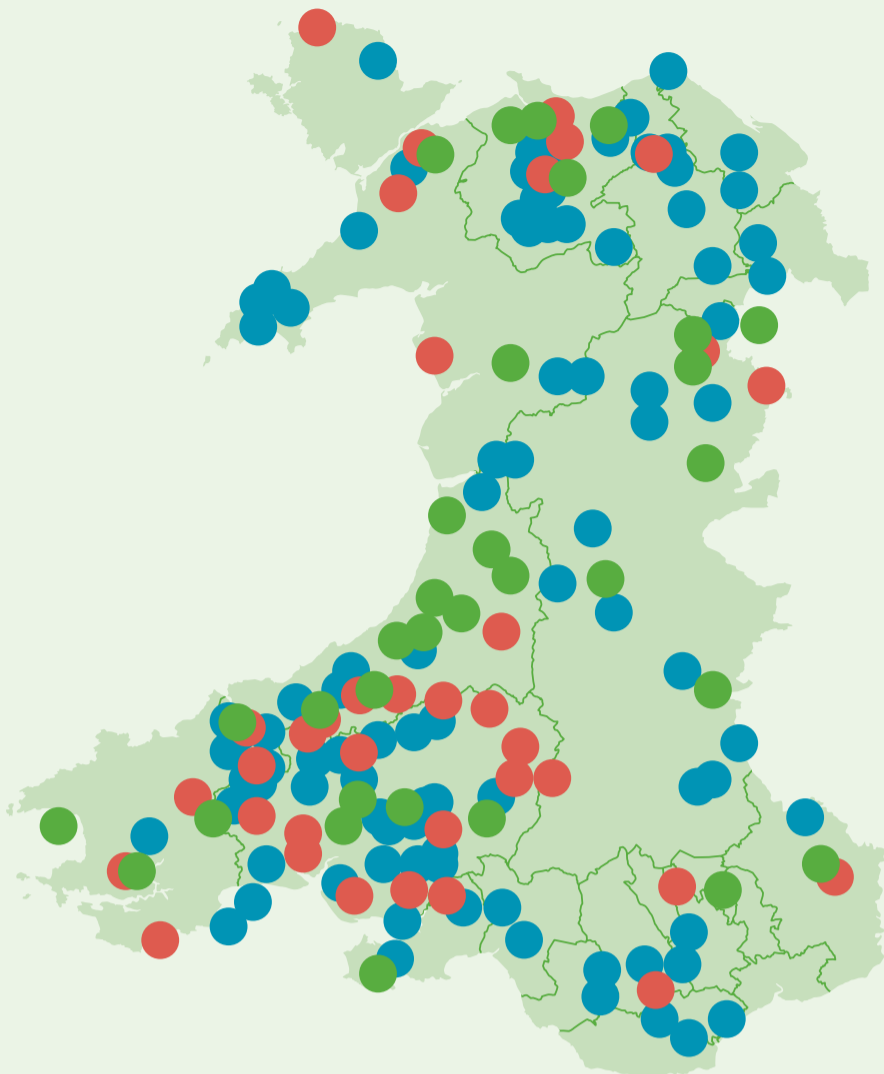


Ratio of Seekers and Providers (not including those who have found a match)

Provider
Seeker



- Seekers (fully enrolled only)
- Providers (fully enrolled and in pipeline)
- Matches (in progress and complete)



Case Study

The future looks bright for a West Wales farming couple and their new young business partner... thanks to a chance meeting with an old school pal and Farming Connect's Venture programme

Having attended a Farming Connect succession planning surgery last year, Gareth and Pam Stephens were already aware of the Venture programme. Once they realised they had found the perfect business partner in Aled, they knew a joint venture would be a more satisfactory solution than employing a stock person so were ready to formalise the arrangement.

Just eighteen months on, the Stephens couldn't be more delighted with the outcome of the new joint venture, which has given them the opportunity to scale down their day to day involvement with the farm yet remain involved.

"We didn't want to either sell or rent the farm, but involving a young farmer who is incredibly hard-working, knowledgeable and deserving of a helping hand, has proved especially rewarding.

"We have immense respect for Aled, he's brought so much to the partnership and we always seem to be on the same wavelength about the way to manage and develop the business.

Click [here](#) to read more and watch the video.



Some opportunities advertised in the last quarter:



Case Study

Breaking new ground... Pembrokeshire farmer who diversified into organic field scale root crops seeks new business partner!

Pembrokeshire-born second-generation farmer Romeo Sarra decided many years ago that unlike his father, he had no intention of devoting his working life to dairying. He slowly began to reduce livestock numbers, gave up milking and began to diversify into horticulture.

For the last 24 years Mr Sarra and his family have been producing organic field-scale vegetables and although business is booming, he's now looking forward to scaling back his day to day involvement in the enterprise. With an eye to the future, he has turned to Farming Connect's Venture programme to help him find a new younger business partner for Peepout Organic Farm. He's hoping to find an individual who will be happy to work alongside him, on a trial basis to start with, with a view to taking over the reins long term. Venture matches up farmers and landowners wanting to step back from the industry with those seeking a foothold or new business opportunity.

Click [here](#) to read more.

Some highlights from our online and social media platforms:

Facebook 05/12/2018

Joint Venture

An exciting opportunity for an enthusiastic young entrant

Cyfle Menter a y Cyd yn Felingwm Joint Vetur opportunity at Felingwn

- 33Ha ar gael ar gyfer ffermwr ifanc hyblyg a brwdfrydig
- Fferm biff a defaid gyda peth da byw ar hyn o bryd
- 33Ha available for flexible enthusiastic young entrant
- Currently a low stocked beef and sheep farm



FARMING
connect
cyswllt
FFERMIO

08456 000 813

I fynegi diddordeb, cysylltwch a / To express an interest contact

Delyth Jones

01970 631422

delyth.jones@menterabusnes.com

erbyn / by 11/12/2018



People Reached: 2,734

Engagements: 88

Likes, comments & shares: 13

Following this post, three individuals expressed an interest in this opportunity which also led to one of them completing a profile and joining the Venture programme. The individual who joined the programme enquired about other opportunities available and is now in discussions with another provider.

